



42 COMPANIES AND ORGANIZATIONS • 2163 EMPLOYEES • \$375.5 MILLION OF INVESTMENT

We are excited to be joining the family at the SS&TP. In keeping with our mission, 'providing superior services through strategic partnerships,' we look forward to engaging Park partners in forging new partnerships to support our mission and better serve our customers.

David Chavez, Executive Director, Cooperative Educational Services

COMPANY AND ORGANIZATION NEWS

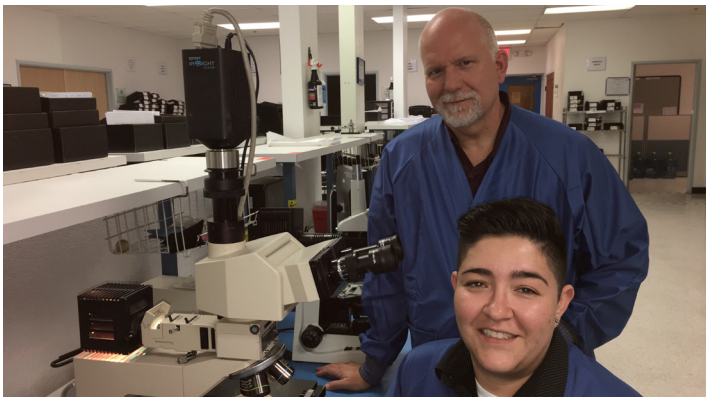
New Owner for Park Building

Cooperative Educational Services (CES) recently acquired the Sandia Synergy Center (SSC), located in the Sandia Science & Technology Park (SS&TP). The new owner will grow relationships with the 11 companies and organizations that currently reside in the building and continue to make investments and expansions in the Park. CES is now in the process of purchasing two acres of land west of the SSC to build a future home for its organization and 28 employees. CES is a purchasing cooperative serving all K-12 schools, all higher educational institutions, charter schools, and municipalities and counties in New Mexico. More at www.ces.com.



New Leadership at ASI

Rachel Garcia is the new Lab Director of Analytical Solutions (ASI) in the SS&TP. She replaced former VP of Operations Gary Downing, who has moved to Texas to open his own business. Rachel returned to ASI in 2016 after managing another analysis laboratory in Albuquerque for 5 years and brings 14 years of experience with Destructive Physical Analysis, Construction Analysis, Failure Analysis and Risk Mitigation of counterfeit components. Mark Gores is now Failure Analysis Manager and has over 28 years of experience in the electronic component failure analysis field, and is an industry recognized failure analysis engineer. Mark replaces former VP of Failure Analysis Kevin Berger who has now retired. Analytical Solutions is an Integra company that performs analysis of electronic parts and materials for key aerospace companies at their SS&TP site.



Jackie Kerby Moore, Executive Director 505.845.8107 jskerby@sandia.gov | Linda Looker, Technical Business Development Specialist and Editor 505.844.9462 Ivonboe@sandia.gov

www.sstp.org | 1611 Innovation Parkway SE, Albuquerque, NM 87123 | 505-844-5795

Sandia National Laboratories is a multi-mission laboratory managed and operated by National Technology & Engineering Solutions of Sandia, LLC., a wholly owned subsidiary of Honeywell International, Inc., for the U.S. Department of Energy's National Nuclear Security Administration under contract DE-NA0003525. SAND 2017-7278 O



RECENT EVENTS

Park Companies Receive Flying 40 Award

Applied Technology Associates (ATA) and SolAero Technologies were recently honored as two of New Mexico's top technology companies at the Flying 40 awards ceremony held at the Albuquerque Botanical Gardens and Aquarium. The New Mexico Technology Flying 40 program, hosted by Technology Ventures Corporation (TVC), recognizes and ranks the state's fastest-growing tech companies. Selected as one of the top ten revenue-growth companies in 2016, ATA employs 357 people and had revenues of \$104 million. SolAero, which had \$71 million in revenues and 250 employees, announced a \$10 million investment to remodel one of two facilities it operates in the SS&TP.



Entrepreneur Exploration

An Entrepreneur Exploration (EEx) panel discussion designed to help Sandians understand the internal legal and intellectual property process for commercializing Sandia National Laboratories' technologies was recently held. The discussion was moderated by Genaro Montoya, Entrepreneurial Separation to Transfer Technology (ESTT) Program Lead, and featured Mary Monson, Senior Manager, Technology Partnerships and Business Development; Kerry Kampschmidt, Director, IP/Patent Senior Counsel; and Chris Padilla, Senior Manager, Ethics, from Sandia Labs. In addition, Murat Okandan, CEO of mPower Technology, shared his experience commercializing solar technology out of Sandia Labs. Over 25 Sandians attended the panel discussion.

