



*Sandia's success is closely connected to the diversity and strength of our suppliers. We are excited about these opportunities to develop partnerships with the SS&TP companies to achieve our national security mission.*

Jolyn Maheras, Supply Chain Director, Sandia National Laboratories

### COMPANY NEWS

#### One-On-One with Procurement and SS&TP Companies

The Sandia Science & Technology Park (SS&TP) Program Office has arranged a special opportunity for all Park companies to take part in personalized meetings with the Sandia National Laboratories Procurement Leadership Team. Advanced Optical Technologies, Innovative Reasoning, MicroNet Solutions, Raytheon Company, and TEAM Technologies took advantage of these meetings held at the Innovation Parkway Office Center (IPOC) Supplier Lobby to address their questions about doing business with Sandia. Some of these companies have never done business with the Labs, while others have years of experience. The collaboration between the Leadership Team and Park companies was beneficial for everyone. Ongoing meetings will further support discussions and strengthen relationships with the SS&TP companies.



Eric Lochausen, Delfinia Salazar, Marie Myszkier, and Theresa Carson from Sandia Procurement

#### Park Companies Lead Toys for Tots Campaign

RED, Inc. Communications and Project Performance Company (PPC) led a Toys for Tots campaign for the U.S. Marine Corps Reserve.

Several Park companies and organizations donated toys which helped Red, Inc.'s and PPC's efforts to collect nearly 40 unwrapped gifts for the program. Toys for Tots distributes toys to children whose parents cannot afford to buy them gifts for Christmas.



Terry Tetreault, Red, Inc. and Lenny Martinez, PPC

### RECENT VISITS

#### Sanado Club Visits the Park

A group of 30 Sanado members recently visited the SS&TP to learn more about the Park. A presentation was given at the National Museum of Nuclear Science & History and concluded with a windshield tour of the Park. Sanado is a women's social group that began in the 1950s for wives of men employed at Sandia. At that time, the club had around 400 members. Today, there are about 80 members who meet monthly to enjoy lunch and other activities. The name "Sanado" was coined from "San" in Sandia Labs and "ado" from the now-closed Coronado Club.



### Entrepreneur Exploration

The EEx Roundtable and Holiday Social held on December 6 at Tractor Brewing was a big success, attended by nearly 90 people. The Roundtable featured Mark Fidel of RiskSense and John Feddema of Sandia's Cyber Engineering Research Laboratory who discussed cybersecurity technology and efforts to combat cyber threats. RiskSense is a fast-growing player in the cybersecurity market and recently closed on a \$7 million investment. The event was sponsored by Sandia Science & Technology Park Development Corporation.

