



40 COMPANIES AND ORGANIZATIONS • 2304 EMPLOYEES • \$368 MILLION OF INVESTMENT

*Being in the Sandia Science & Technology Park (SS&TP) allows us to be among our largest customers. It gives us a sense of partnership and insight into how our tools are being used to answer some of our nation's biggest engineering questions.*

Mike Pelock, General Manager, MCAD Technologies, LLC

### COMPANY NEWS

#### MCAD Merges with CATI

MCAD Technologies, LLC, a company in the SS&TP, merged with Computer Aided Technology, Inc. (CATI), a leading provider of product development solutions from SOLIDWORKS, Stratasys, and Dassault Systèmes. CATI was the first reseller of SOLIDWORKS in North America. Clients on both sides will benefit from the combination of resources, including an expanded solution portfolio as well as additional technical resources. MCAD has a JIT contract with Sandia National Laboratories.



Mike Pelock, General Manager, MCAD Technologies, LLC

### COMPANY NEWS

#### 2016 UNM Hall of Fame: Bob Sachs from TEAM

The UNM Anderson School of Management Foundation Board has honored Bob Sachs as one of three 2016 Hall of Fame Inductees for his professional success, contribution to community, and ongoing commitment to education. Bob is the CEO of TEAM Technologies and a member of the SS&TP Advisory Council. Bob has been successful in growing TEAM and providing high paying jobs in NM by expanding its reach to a variety of start-up technology companies and currently accelerating 15 companies housed in the SS&TP facility.



Bob Sachs, CEO, TEAM Technologies, Inc.

#### SS&TP Company Leadership Luncheon

The Technology Leadership High School (TLHS) hosted a Company Leadership Luncheon for organizations in the SS&TP. Park leaders networked directly with each other, as well as the students. After lunch, Park leaders had the opportunity to interact further with the students and tour the school.



Students gather around Kara Cortazzo, Executive Director of the TLHS

#### NMSBVI is a Top Workplace

The New Mexico School for the Blind and Visually Impaired (NMSBVI) was one of 40 companies and organizations recognized by the Albuquerque Journal as a 2015 Top Workplace in New Mexico. The school was ranked #1 among midsize companies with 150-500 employees. The company rankings are based solely on surveys about the workplace completed by their employees. NMSBVI is a statewide network of services that ensures all students who are blind or visually impaired will become independent productive members of their communities.



CENTER for COLLABORATION and COMMERCIALIZATION

The Entrepreneur Exploration Bootcamp "Commercializing Technology: Value Proposition Design" was held on February 11 at the National Museum of Nuclear Science & History. Participants learned how to make their idea fundable by choosing and delivering a winning customer value proposition. Dr. Lynn Phillips, an executive business educator and consultant to Fortune 100 companies, led the session. Eighteen Sandians attended the bootcamp. Thanks to Sandia's Advanced Strategic Training (AST) program for partnering with C3 to deliver this bootcamp.



Dr. Lynn Phillips engaging with attendees



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