



42 COMPANIES AND ORGANIZATIONS • 2163 EMPLOYEES • \$375.5 MILLION OF INVESTMENT

*It has been gratifying to see first-hand the positive impact that the SS&TP has had on New Mexico and Sandia Labs with influx of private investment, job creation, and development of community resources.*

Rochelle Blaustein, Acting Director for the Office of Technology Transitions, U.S. Department of Energy

### RECENT VISITS

#### DOE/NNSA Tour Sandia and the SS&TP

Rochelle Blaustein, DOE's Acting Director for the Office of Technology Transitions, and Lee Finewood, NNSA's Technology Transfer Program Manager for the Office of Strategic Partnerships, recently toured the Sandia Science & Technology Park and were briefed on Sandia Labs' economic development programs. DOE/NNSA has been a longstanding partner in the SS&TP.



#### Young Leaders Learn from SS&TP Entrepreneurs

A group of young entrepreneurs from the Mandela Washington Fellowship for Young African Leaders recently visited the SS&TP as part of a 6-week intensive program, hosted by the University of New Mexico, focused on the entrepreneurial innovation and startup movement in NM. The Fellows heard from Park leaders such as Malini Hoover from Advanced Optical Technologies, Tony Tenorio from ATA, Mike Strizich from MicroNet Solutions, and Bob Sachs from TEAM Technologies, who shared their business experiences, successes, and challenges. The Mandela Washington Fellowship is the flagship program of the Young African Leaders Initiative that empowers young people through academic coursework, leadership training, and networking.



### COMPANY AND ORGANIZATION NEWS

#### New Company Builds in the Park

Xertrix Technologies, Inc. is constructing a 10,000-sq.-ft. manufacturing facility in the SS&TP and planning to occupy the building in late October. The company manufactures made-to-order high precision machined parts, components, and assemblies produced from metals, plastics, and machinable ceramics. They also provide support and consulting during the R&D, prototype, and production stage of laser, defense, and commercial projects. More at [www.xertrix.com](http://www.xertrix.com).



### Entrepreneur Exploration

Sandia's Entrepreneur Exploration Program, in partnership with ABQid, recently held two workshops for Sandians. The workshops are part of a program called Lab-Bridge, a DOE/EERE initiative designed to train researchers and scientists in lean startup methodology to help them take their ideas out of the labs and into the marketplace. At the workshops, nine Sandians were paired with mentors who provided advice and guidance as each participant developed a pitch of their best innovation to present on September 14th to a panel of judges and members of the NM entrepreneurial community. The winner will join colleagues from 11 other national labs at a competition in November for the chance to win \$50,000 and inclusion in the DOE Energy I-Corps Program.